



SGL Automotive  
Carbon Fibers



Career Development  
in Manufacturing



REC Silicon

# Growing Grant County

August 2013



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### Economic Development Projects

New Requests for Information in 2013: 19

Active Projects: 18

Projects under Construction: 3

#### Active Projects by Type

Agricultural Related: 3

Data Center: 5

Manufacturing: 9

Service: 1

#### Impacts of Active Projects

Estimated New Jobs: Over 700

Estimated Annual Wages: Over \$31 million

Total Project Values: Over \$50 million

## EDC 2013 Progress Report

2013 started off with a bang for the Grant County EDC. From site visits, to conferences, to new job announcements, the year has been flying by quickly.

To date the EDC has had 19 inquiries from businesses. The interested industries include: manufacturers, composite companies, food processing, water bottling and data centers. The EDC has hosted 9 different companies that made visits to Grant County. “The EDC is excited about every prospect that comes to Grant County,” said Jonathan Smith, Executive Director of the EDC, “we are looking forward to see how these current projects will progress.”



Pacific Coast Canola in Warden, WA

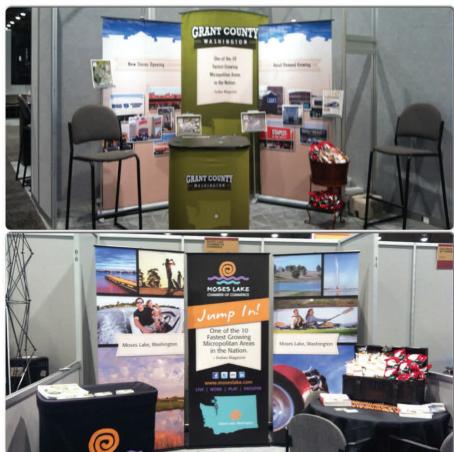
Fuji Chemicals and AstaReal announced on July 15, that it plans to build a biotechnological processing plant in Grant County. They will be investing \$30 million into the community and hiring 45 employees. Pacific Coast Canola started operations at the beginning of 2013, investing \$109 million into the community and hiring 45 employees. Amway/Nutrilight is still under construction on its nutraceutical plant and plans to be fully operational this fall with a workforce of 45 employees.

The first half of the year has been very active for the EDC and it is expected the rest of 2013 will follow suit.





## Grant County Represented at Retail Convention



Grant County and Moses Lake's booths at the Las Vegas RECon Convention

(May 20-22 Las Vegas, NV) Eight representatives traveled to the Las Vegas Convention Center to attend the Global Retail Real Estate Convention (RECon) to meet with developers, retailers and other municipalities. More than 32,000 participants came together during the three day show in Las Vegas. RECon took up all three sections of

the Convention Center with booth displays by many different organizations. The Moses Lake Chamber of Commerce and the Grant County Economic Development Council each had a booth at the show.

Emily Braunwart, Accounting and Communications Manager at the EDC commented, "It was such a great experience to see how the other cities were marketing their communities for retail and to learn from the developers what they are looking for in a community. I am excited to see how this convention will help our long term goal of recruiting more retail to the Grant County area."

Leading up to RECon, the EDC and the Moses Lake Chamber helped to organize the Retail Task Force. The group's focus was on gathering information about Grant County that would be important to developers and retail companies. Information collected included; traffic counts on main

highways and roads, the number of new housing permits issued in recent years, data on the school districts and hospitals, and much more. "It was the combined effort of this group that was able to make our marketing outreach valuable at RECon. We are so happy to be a part of such a great group," said Jonathan Smith, Executive Director of the EDC.

The Grant County representatives were able to distribute information about local demographics, available properties and market trends in the area. Grant County's population growth, 3% a year, the diversified industrial companies that call Grant County home, and its location on the I-90 highway, make it an area of interest for new retail development.

Plans are already in the works to attend next years convention and further develop the relationships established this year.



## Young Professionals Group Starts in Columbia Basin

A new group has been formed in Grant County for working professionals. The Young Professionals of the Columbia Basin (YPCB) is a socializing and networking group aimed at bringing together the younger generation of professionals in the area.

YPCB held its first networking event on July 10<sup>th</sup> at Imbibe, Wine and Art in Moses Lake. About 25 people attended the kickoff event. Professions represented included engineers, doctors, newspapers, veterinarians, foster care, and public safety.

"I am very excited for the possibilities of this group," said Emily Braunwart, Accounting & Communications Manager at the Grant County EDC. "I've thought for

a while that this would be a good selling point for the school district, hospital, and any company that hires young workers from out of the area."

YPCB is for anyone young of heart that would like to meet other like minded individuals in the area. The group is currently deciding on the direction it will take. Some ideas include a mentoring program, a leadership class, lunch and learn programs, and of course lots of



Young Professionals gather at Imbibe, Wine & Art on July 10th.

socializing events.

For more information email [youngprofessionalscb@gmail.com](mailto:youngprofessionalscb@gmail.com) or visit facebook at [www.facebook.com/youngprofessionalscolumbiabasin](http://www.facebook.com/youngprofessionalscolumbiabasin)





## New EDC Website

The Grant County EDC's website recently underwent a makeover to include many new features. There are now tabs that identify key industries in Grant County, success stories that highlight EDC accomplishments, and a GIS mapping center that allows visitors access to demographic information on Grant County.

As internet information is utilized more, site selectors, developers and companies have a greater amount of information at their fingertips. This allows them to create a short list of locations more quickly and efficiently. The new website is a place for these entities to gather the information they need about Grant County.

Under the Key Industries tab visitors get an in depth look at the clusters in the area. The highlighted

industries are: Aerospace, Ag/ Food Processing, Data Centers, Manufacturing and Retail. Information is included for each industry describing the industry's history, current businesses, logistics, workforce training, incentives and assets located within the county, such as electric costs or available infrastructure.

The Success Stories highlight the new developments Grant County has seen over the years. "We have so many growing businesses in Grant County," said Jonathan Smith, Executive Director of the EDC, "this is a way to get the word out about our diversified economy and show how the county continues to grow."

The Small Business Research Tool allows visitors to identify a Grant County address and pull up detailed demographic information specific to that location. Some of the demographic



*The new homepage of the Grant County EDC website.*

information available includes: current population, age and gender of the population, retail market place information, consumer spending, household income and much more. In addition, the Interactive Map Center uploads available commercial properties from the North West MLS.

With all this information plus community profiles, workforce development and cost of living data, the new Grant County EDC website is a one stop location for business data.



## EDC Attends International Paris Air Show

Grant County EDC Executive Director Jonathan Smith attended the International Paris Air Show in Le Bourget, France as a member of the Washington State Department of Commerce delegation.

The State delegation included over 50 people from across the state representing aerospace

businesses, economic development groups, aerospace organizations, and educational groups. The State has been present at the last 14 International Paris Air Shows but this year was by far its largest presence.

With more than 2,000 exhibitors from 45 countries, 151,000 trade visitors, 3,200 journalists and 290 official delegations

from 82 countries, the biennial show is a key point in the global aerospace industry's economic cycle.

Smith was able to meet with several companies that manufacture unmanned aerial vehicle systems as well as other companies in various sectors of the aerospace industry.

Three weeks after the show ended an international company considering an expansion into Washington State visited Grant County to learn more about the area and what advantages are available locally for aerospace manufacturers.

"To see an interest in Grant County is encouraging for future development of the aerospace sector here," said Smith. "As Boeing continues to grow its operations that will lead to expansions for Boeing suppliers and we have the potential to see some of that work come here."



*The Department of Commerce's Choose Washington Booth at the Paris Air Show*





**Columbia \$25,000+**

City of Moses Lake  
Port of Moses Lake

**Grand Coulee \$10,000-\$24,999**

ASPI Group  
City of Quincy  
Grant County  
Grant County PUD  
Port of Quincy

**Wanapum \$5,000-\$9,999**

Central Terminals, LLC  
Washington Trust Bank

**Priest Rapids \$2,500-\$4,999**

Akzo Nobel Pulp & Performance Chemicals  
City of Ephrata  
CliftonLarsonAllen, LLP  
Columbia Basin Herald  
Port of Ephrata  
Port of Mattawa  
REC

**Dry Falls \$1,000-\$2,499**

AmericanWest Bank  
Basic American Foods  
City of Royal City  
City of Warden  
CMJ Properties & Investments  
Columbia Basin Railroad Co., Inc.  
Columbia Colstor, Inc.  
Consolidated Disposal Service, Inc.  
Moses Lake Clinic  
Northwest Farm Credit Services  
Port of Royal Slope  
Port of Warden  
Quincy Foods  
Samaritan Healthcare

**Saddle Mountain \$750-\$999**

Canfield & Associates  
Columbia Electric Supply  
Gary Mann Real Estate  
Western Polymer Corporation

**Frenchman Hills**

Agri/Com Appraisals  
Chemi-Con Materials  
City of Electric City  
City of Soap Lake  
Columbia Glass, LLC  
Dano Law Firm, P.S.  
Express Employment Professionals  
General Dynamics  
Housing Authority of Grant County  
Jones Produce  
LambWeston, BSW  
Lenroc Company  
Milbrandt Vineyards

Moses Lake Golf Club  
National Frozen Foods Corporation

Port of Coulee City  
Port of Hardline

Quincy Farm Chemicals, Inc.  
Robert M. Trask Agency  
Rock Steel Structures  
SGL Automotive Carbon Fiber  
Sonico, Inc.  
Specialty Chemical  
Zip Truck Line, Inc.

**Rocky Ford Creek \$300-\$499**

A&H Printers  
ABC Properties  
Accredited Appraisals  
Advantage GMAC Real Estate  
Alsted Real Estate, LLC  
Animal Medical Center, Inc.  
Basin Refrigeration & Heating  
Basin Tree Service & Pest Control  
BBSI  
Big Bend Community College  
BBCC Foundation  
Business Interiors & Equipment  
Dr. Dino Cacchotti  
Calbom & Schwab, P.S.C.  
Cascade Consulting Group  
Cascade Natural Gas Corporation  
Central Bonded Collectors  
Central Washington Concrete  
City of George  
Cochran, Inc.  
Coldwell Banker Tomlinson  
Columbia Basin Hospital  
Consolidated Electrical Distributors  
Crown Moving Company  
Brian & Cynthia Dano  
Don Long Services  
Guild Mortgage Company  
Horizon Credit Union  
J&M Electric, Inc.  
J.R. Newhouse & Co., PLLP  
K&N Electric Motors, Inc.  
LC Farms, Inc.  
Mar Don Resort, Inc.  
McKinstry Co  
Miller's Fine Jewelers, Inc.  
Million Air  
Moses Lake Community Health Center  
Moses Lake Dairy Queen LLC  
Moses Lake School District  
North Central Washington Fence, LLC  
Pacific Coast Canola  
Port of Seattle

# Partners & Investors

ProGene Plant Research, LLC

Ries law Firm  
SCJ Alliance  
SkillSource  
Spectrum Communications, Inc.  
Sterling Bank  
Total Employment & Management  
Town of Coulee City  
Town of Hartline  
Town of Wilson Creek  
Willow Drive Nursery, Inc.  
Windermere/Central Basin  
Windermere/K-2 Realty, LLC  
Work Source Moses Lake

**Friends of the EDC \$100**

Allen Aldrich  
Steve Ausere  
David Bailey  
Susie Barr  
Terry & Shirley Brewer  
Dave Dampbell  
Jane Dickinson  
Randy Dickinson  
Joyce Ferrians-Adams  
Larry Hall  
Tom & Jill Heath  
Frances Irwin  
Phillip Isaak  
Kent Jones  
Dr. Rory Knapp  
Denise Lefler  
Fred Lischka  
Briel Loiseau  
Alan Lundberg  
Col. Clyde Owen  
Alice Parker  
Dale Pomeroy  
Jeff Railton  
Sheldon Townsend  
Dale Walker  
Pat Wold

**Reciprocal**

Adams County Development Council  
Columbia Basin Development League  
Ephrata Chamber of Commerce  
Grand Coulee Dam Area Chamber of  
Commerce  
Ice Age Floods Institute  
Moses Lake Business Association  
Moses Lake Chamber of Commerce  
Quincy Valley Chamber of Commerce  
Warden Development Council

## Upcoming Events

**August 21st**

Board & Member Meeting  
7:00-8:00am-BBBC ATEC

**September 12th**

Luncheon: TBA  
11:30-1:00pm-BBBC ATEC

**September 18th**

Board & Member Meeting  
7:00-8:00am-BBBC ATEC

**October 16th**

Board & Member Meeting  
7:00-8:00am-BBBC ATEC

**November 20th**

Board & Member Meeting  
7:00-8:00am-BBBC ATEC

**December 18th**

Board & Member Meeting  
7:00-8:00am-BBBC ATEC

