



Growing Grant County

July 2012

Grant County Ribbon Cuttings



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Economic Development Projects

New Requests for Information in 2012: 23

Active Projects: 13

Projects under Construction: 1

Active Projects by Type

Agricultural Related: 3

Data Center: 2

Manufacturing: 5

Service: 3

Impacts of Active Projects

Estimated New Jobs: Over 700

Estimated Annual Wages: Over \$31 million

Total Project Values: Over \$50 million



Medistar ribbon cutting,
June 7, 2012

Moses Lake - Weinstein Beverage Company held their ribbon cutting (pictured below) on May 14th. Weinstein has been located at a different location at the Port of Moses Lake for 30 years and is excited to be moving into their new building built by the Port. The new location will increase the company's efficiency in processing shipments for local delivery.

Northwest MedStar (pictured above) also held a ribbon cutting for their new building built for them by the Grant County Fire District #5. MedStar will now be able to service Grant, Adams, Douglas, Okanogan and Chelan Counties year round. Previously they had been parking on the lawn of the fire district but could only be in service during the day and summer. Fire Chief, Dan Smith said the arrangement is "an example of how public and private entities can work together well."



Weinstein ribbon cutting May 14, 2012

We are excited for both Weinstein and MedStar and look forward to the next ribbon cutting for business in Grant County. 



2012 Luncheon Series

Moses Lake June 28, 2012-Gary Chandler, vice president of Government Affairs for the Association of Washington Business, discussed the four-part special legislative session that began in December 2011 and continued through April 2012 in Olympia, WA. Chandler, a former state Representative, is the association's chief lobbyist and directs its legislative and regulatory programs.

Gary has first-hand experience with government affairs having served as a state representative. As a legislator, Chandler co-chaired the House Agriculture and Ecology Committee and served on the Natural Resources and



Transportation committees. He was first elected to the legislature in 1990 from Moses Lake and served in a legislative seat that was once occupied by his father, Glyn.

At the luncheon, Chandler talked on many issues that are affecting local businesses including: tax incentives,

education of the work force, state pensions, universal health care reforms and the state's budgeting process.

Chandler also gave an overview of the state's business climate. Currently businesses in Washington State provide 52.9% of state and local taxes which makes Washington State 11th in comparison to all other states. Oregon is ranked 44th with only 39.7% of their taxes coming from businesses.



EDC Presents to Chinese Delegation

The Grant County EDC was able to highlight the benefits of doing business in Grant County to a delegation of Chinese business owners visiting the state.

Jonathan Smith, executive director for the EDC shared the economic history of Grant County with the delegation starting with the construction of the dams and the Columbia Basin Irrigation project.

Smith explained that when water was first brought to the County in the 1950's that agriculture production exploded. This was followed by food processing development, and then by manufacturing development and finally information technology development.

"Everything in our county can be traced back to agriculture," said Smith.

Smith also talked about the foreign trade zone, the international airport, the availability of large tracts of industrial zoned land, the high speed fiber optic network, and the reliable and affordable hydro-power. These characteristics have made Grant County one of the most competitive places in the world to do business.

The Chinese delegation was hosted through a relationship between Renmin University in Beijing and City University of Seattle. James Palmer, Economic Development Manager for the Washington State



Jonathan Smith present to a delegation of Chinese Business owners about the benefits and assets that Grant County has to offer. The delegation was lead by a team from Renmin University in Beijing and the purpose of their visit was to learn more about business opportunities in the United States.

Department of Commerce presented to the delegation about the benefits of doing business in Washington State.





2012 Duel in the Desert!

2 Day Golf Tournament

August 3rd at Moses Lake Golf Club & August 4th at Moses Point

Major Sponsor:

Pillar Rocky Realty
Numerica Credit Union

Hole Sponsor:

REC Silicon
ASPI
Maiers Development Corp.
Les Schwab

Golf Cart Sponsor:

Agri/Com Appraisals

Hole Activity Sponsor:

Washington Trust Bank
Columbia Basin Herald
Yahoo!
Genie Industries

Long Drive Sponsor:

Tommer Construction
Guardian Fiberglass

Drink Cart Sponsor:
Northwest Farm Credit Services**KP Sponsor:**
Architects West
North Coast Electric**Meal Sponsor:**

Edward Jones-Randy Dickinson
Warden Development Council
Tymmy O'Shea's
Columbia Glass
BBSI

Hole-in-One Sponsor:
Experience Powersports**Sponsorship Levels (To Participate in the Tournament you must be a sponsor)**

- **Tournament/Title Sponsor \$10,000:** 8 golfers, 16 dinner tickets with free drinks from the cash bar, 4 night stay in a 4-bedroom condo at Moses Pointe for the weekend of the tournament, banner, tent and signage on the golf course and recognition in all advertising
- **Major Sponsor \$5,000:** 8 golfers, 16 dinner tickets, tent and signage on the golf course and newspaper advertisement
- **Hole Sponsor \$2,200:** 4 golfers, 8 dinner tickets, signage on the golf course and newspaper advertisement
- **Hole Activity Sponsor \$1,800:** 4 golfers, 8 dinner tickets, table (to be staffed by your business), signage on the golf course and newspaper advertisement
- **Longest Drive Sponsor \$1,000:** 2 golfers, 4 dinner tickets, signage on the golf course and newspaper advertisement
- **KP Sponsor \$500:** 1 golfer, 2 dinner tickets, signage on the golf course and newspaper advertisement
- **Drink Cart Sponsor \$500:** 1 golfer, 2 dinner tickets, signage on the drink carts and newspaper advertisement
- **Hole-In-One Sponsor:** 1 golfer, 2 dinner tickets, signage on the golf course and newspaper advertisement (Sponsor provides hole-in-one prize and own insurance)
- **Meal Sponsor \$300:** Signage at the dinner and breakfast
- **Extra Golfers \$250 each:** Available only to \$1,800 sponsors or higher-includes 2 dinner tickets

To Sponsor Contact call 764-6579 or email emily@grantedc.com





Continuing education at the EDC

Recently Jonathan Smith and Emily Braunwart have been going to different conferences and trainings to keep up with the ever changing world of economic development.

Braunwart attended Community Survivors in Everett, WA, hosted by the Washington State Department of Commerce. She took a class on social media and learned how to find value in the overloaded Internet. The session talked about key words to use in searching the internet, useful websites that track visits to other

websites and how to stand out from the crowd on your webpage, Facebook or Twitter.

Marc Nager, CEO of Start-Up Weekend, talked about the importance of grassroots entrepreneurship and why it is important to a community. He also discussed Start-Up Weekend, which is a weekend spent bringing together individuals who would like to start up a company, where they can discuss every aspect of the start-up.

The International Economic Development Council put on Economic Development Marketing and Attraction Training held in Phoenix, AZ that Braunwart also attended. This was a two day training program filled with sessions about how to integrate GIS into an economic development website, key points on helping to develop marketing plans and tag lines for communities.

Smith attended the Washington Economic Development Associations Spring Conference in Spokane, WA. He was able to hear from the Retail Coach, a consulting company that helps communities position themselves for retail development. He also learned best practices from other EDC's in the state in areas of marketing and recruiting, small business development, and export assistance.



Community Survivors in Everett, WA, enlisted the help of a graphic artist, who captured many of the talks into drawings. "Your Community is a Canvas" was a talk by Louis Zacharilla, Co-Founder, Intelligent Communities Forum

Both Braunwart and Smith came back from their training sessions more enthused and better prepared to take on new and exciting projects at the EDC.



Upcoming Events

July 18th

Board & Member Meeting
7:00-8:00am-BBCC ATEC

July 19th

Irrigation Project Luncheon
Craig Simpson
11:30am-1:00pm
BBCC ATEC

August 3rd & 4th

Duel in the Desert

August 23rd

Rec Silicon Luncheon
Tor Tovlund
11:30am-1:00pm
BBCC ATEC

September 19th

Board & Member Meeting
7:00-8:00am
BBCC ATEC

September 27th

Skill Center Luncheon
Michelle Price
11:30am-1:00pm
BBCC ATEC



Partners & Investors

Columbia \$25,000+

City of Moses Lake
Port of Moses Lake
Grand Coulee \$10,000-\$24,999

ASPI Group
City of Quincy
Columbia Basin Herald
Grant County
Port of Quincy

Wanapum \$5,000-\$9,999

Central Terminals, LLC
Numerica Credit Union
Pillar Rock Realty
REC Silicon LLC
Washington Trust Bank

Priest Rapids \$2,500-\$4,999

Agri/Com Appraisals
City of Ephrata
CliftonLarsonAllen, LLP
EKA Chemicals
Key Bank
Port of Ephrata
Port of Mattawa

Dry Falls \$1,000-\$2,499

American West Bank
Basic American Foods
City of Royal City
City of Warden
Columbia Basin Railroad Co., Inc.
Columbia Colstor, Inc.
Consolidated Disposal Service, Inc.
Genie Industries
Guardian Fiberglass
Les Schwab
Maiers Development
Moses Lake Clinic
Northwest Farm Credit Services
Port of Royal Slope
Port of Warden
Samaritan Healthcare
Server Farm Realty
Tommer Construction
Yahoo!

Saddle Mountain \$750-\$999

BBSI
Canfield & Associates
City of Soap Lake
Columbia Electric Supply
Columbia Glass, LLC
Gary Mann Real Estate
Milbrandt Vineyards
Sonico, Inc.
Washington State Potato Commission
Western Polymer Corporation
Zip Truck Lines, Inc.

Frenchman Hills

Architects West

Central Washington Concrete
Chemi-Con Materials

City of Electric City
City of Grand Coulee
Cochran, Inc.
Dano Law Firm, P.S.
Express Employment Professionals
General Dynamics
Housing Authority of Grant County
Jones Produce
LambWeston, BSW

Lenroc Company
Million Air
Moses Lake Golf Club
Moses Lake Steel Supply, Inc.
National Frozen Foods Corporation
North Coast Electric
Port of Coulee City
Port of Hardline
Port of Wilson Creek
Quincy Farm Chemicals, Inc.
Robert M. Trask Agency
Rock Steel Structures
SGL Automotive Carbon Fiber
Specialty Chemical

Rocky Ford Creek \$300-\$499

Terry & Shirley Brewer
Dr. Dino Cacchotti
Brian & Cynthia Dano
Howard & Karen Wagner
A&H Printers
ABC Properties
Alsted Real Estate, LLC
Animal Medical Center, Inc.
Argus Insurance, Inc.
Basin Tree Service & Pest Control
Basin Employment Service & Training
Business Interiors & Equipment
Calbom & Schwab, P.S.C.
Cascade Natural Gas Corporation
Central Bonded Collectors
Chris' Excavation
City of George
Columbia Basin Hospital
Columbia Basin Job Corps.
Columbia Basin Machine Co.
Columbia Bearing Sales
Discovery Ford & Honda
Don Long Services
Edward Jones-Randy Dickinson
Experience Power Sports
Guild Mortgage Company
Horizon Credit Union
Inland Celluar
J.R. Newhouse & Co., PLLP
K&N Electric Motors, Inc.
LC Farms, Inc.

Mar Don Resort, Inc.

Microsoft
Miller's Fine Jewelers, Inc.
Moses Lake Community Health Center
Moses Lake Dairy Queen LLC
Moses Lake School District
North Central Washington Fence, LLC
Pacific Coast Canola
Ries law Firm
SCJ Alliance
SkillSource

Skone & Connors Produce, Inc.
Spectrum Communications, Inc.
Sterling Savings Bank
Total Employment & Management
Town of Coulee City
Town of Wilson Creek
Tymmy O'Shea's
Warden Development Council
Willow Drive Nursery, Inc.
Windermere/K-2 Realty, LLC

Friends of the EDC \$100

Steve Ausere
David Bailey
BBCC Foundation
Ron Covey
Jane Dickinson
Joyce Ferrians-Adams
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Gordon Forese
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In-Kind

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Columbia Basin Development League
Ephrata Chamber of Commerce
Grand Coulee Dam Area Chamber of
Commerce
Ice Age Floods Institute
Moses Lake Business Association
Moses Lake Chamber of Commerce
Quincy Valley Chamber of Commerce

